

Dear LawPact Members,

The Spring Conference in Houston, Texas was another success. Our host firm, **Adair & Myers, PLLC**, did a great job. Thanks to **Tom Graves** and **Brittany Graves** in particular for their efforts.

From **Barb Wells**, Minor & Brown (Denver, Colorado): I very much enjoyed the meeting in Houston. The topics covered were great, and it was wonderful to reconnect with old friends and to make new friends. Thanks to all who put so much effort into that meeting, and thanks to all who attended. See you again soon, and please do stay in touch. LawPact has become an important part of our world at Minor & Brown and I hope that it is an important part of yours as well.

We had several first-time attendees at this conference:

Hannah Lansdon	Tanner & Guin LLC
Scott Geneva	Meyers Roman Friedberg & Lewis
Philippe Brouillette	Brouillette & Partners
Conor Massey	Gaw Van Male
Ryan Mattson	Hale Carlson & Baumgartner PLC
Scott Collins	Helsell Fetterman LLP
Tom Sowers	Berman Fink Van Horn

We are always pleased to see new faces and make new friends. We trust all the newcomers found the experience to be a good one!

The theme of this conference, **Technology Driving Law Practice and Management**, is always popular. Technology develops so rapidly that this subject never gets stale. We will almost certainly revisit technology as a conference theme in 2015.

Our speakers' presentations were timely and excellent. Their format encouraged participation and discussion. We had a very good member response with respect to the technology survey. The speakers were able to use the members' data to tailor their program to us. Their presentations will be posted on the LawPact website by the end of this week. The presentations are under "Publications" so you will have to log in to the members area of the website to access the files.

The presentations on Friday led to Saturday's open forum discussions about technology and how members are making it work for them in both simple and sophisticated ways.

The Board of Directors suggested the following initiatives, all of which were greeted with enthusiasm from the members. Accordingly, we will be working on the following:

Membership Development. **Dave Gaw**, **Michiel Bloemsma**, **Dick Menaker**, **Yao Fu Bailey** and **Doug Conover** will organize and coordinate our membership development efforts over the next few months. We will focus on North America the next few weeks. We have fine-tuned our

target cities list and will send it to all members, seeking their input as to potential members. The committee will follow up with the leads provided by members and will also identify other potential candidates and follow up with all. Look for more detailed communications on this matter later this week.

Member Firm Code of Ethics. **Robert Brouillette, Tom Mammarella, and Frederic Beele** volunteered to develop a code of ethics by which member firms will be expected to conduct themselves. This code will focus on the members' relationships with each other and referral clients. When the draft has been prepared, it will be circulated among the members for review and comment.

Member Firm Responsibilities. In order that both new and existing members understand what is expected of them, a committee consisting of **Tom Graves, Scott Pohlman and Doug Conover** will develop an outline of member firm responsibilities relating to participation, communications, financial obligations, and the like.

Unfortunately, we have a few members who are not meeting their obligations with respect to their financial obligations to the organization and attendance at conferences. Friendly reminders have already been sent to those firms who must fulfill their financial obligations. Firms that do not do so will be excused and replacement firms identified.

Future Conferences. In accordance with the Board's goal of having our conference schedule and programs determined well in advance, we are pleased to announce the following Conference Schedule:

October 3-5, 2013	Atlanta, Georgia (W Hotel in Buckhead) Host Firm: Berman, Fink & Van Horn Theme: Best Hiring Practices and Building Your Firm's Personality
June 2014	Seattle, Washington (Joint with Inpact Americas) Host firm: Helsell Fetterman LLP
Fall 2014	New York or Washington DC (Inpact/LawPact World Conference) (Tentative)

As the programs for each conference and dates are made final, we will send them out to everyone to facilitate your planning.

Thanks to all who attended the conference. The Board knows that your participation requires a substantial commitment of time away from your families and your office. We make every effort to make the conferences valuable to you.

Conference Call. We will remind everyone that we have conference call the second Wednesday of every month. The conference call begins at 11:00 am Eastern time. (GMT minus 5 hours).

The time is scheduled to make it possible for our European members to participate. To join the conference, call (800) 430-0714 and the 7-Digit Access Code: 5222270. European members: let me know if you want to participate, and we will call you from within the conference call.

We appreciate your input and welcome any and all ideas and constructive criticism. Please feel free to contact me with your comments.